

## Goal 3 – Partnerships of Strategic Importance KPI 3.5 – Partnerships of Strategic Importance

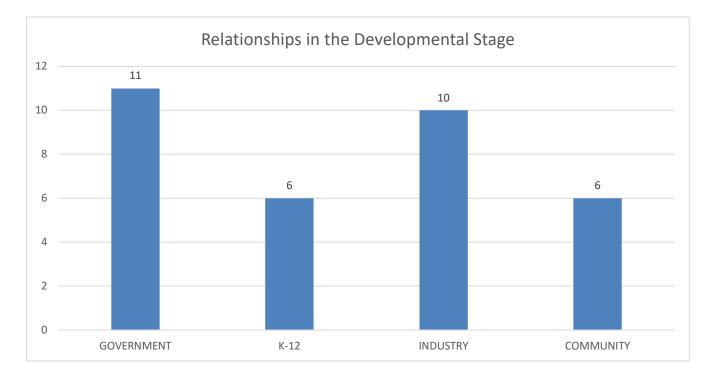
**Objective:** Invest in strategic relationships and collaborative relationships in higher education, PK-12 education, business and workforce development, government, and other community organizations.

**Definition:** Captures progress towards ultimately establishing an MOU with a partner (i.e., scheduled meetings, previous relationships, phone calls, joint venues, etc.). A relationship is counted as developmental if any of the above activities have occurred. This is a district total, so college data is not provided.

## Measurement Frequency: Annual

KPI 3.5: Partnerships of Strategic Importance	2017-2018
SBCCD (Total)	33

**Note:** This is a new metric, so 2017-2018 is our baseline year.



**Analysis:** SBCCD had 33 developmental relationships across 4 industries/agencies. Within Government, SBCCD mostly worked with local, city agencies. Within industry, SBCCD mostly worked with manufacturing companies. The most frequent relationship was with Government agencies (e.g., city and state – 11 total) followed by Industry (10).